

Specialty Asset Management



Specialty Asset Management (SAM) provides a fully integrated solution for the management, investment and advisory services associated with non-financial assets through a team of highly credentialed professionals in areas including Farm and Ranch Land, Timberland, Real Estate, Oil and Gas and Privately Held Businesses. Our basic services include advisory and consulting, acquisitions and dispositions and ongoing management.



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Dennis Moon is National Executive, Managing Director for the Specialty Asset Management Group at U.S. Trust, Bank of America Private Wealth Management. This includes the national fiduciary role for Real Estate, Farm & Ranch, Oil, Gas & Minerals, Timberland and Private Business Group.

Dennis joined Bank of America in August 2003. Prior to joining Bank of America, he was the Managing Director at Wachovia Bank heading up their Specialty Asset Management Group. He is also a past President of the National Trust Real Estate Association (NTREA) and member of the National Council of Real Estate Investment Fiduciaries (NCREIF). Dennis has 30 years of experience in the direct management, investment, oversight and responsibility for specialty assets. He is a frequent speaker at conferences on the national and regional level.

Dennis graduated from Presbyterian College with a degree in Business Management and from the Executive Management Program at the Darden School of Business at the University of Virginia. He is also a Certified Property Manager (CPM).

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