

Engaging the culture, changing the world®



AUDITED FINANCIAL STATEMENTS  
Year Ending June 30, 2012





## **About Seattle Pacific University**

Founded in 1891, Seattle Pacific University is a premier Christian university that equips people to engage the culture and change the world. Its comprehensive academic program serves 4,000 undergraduate and graduate students at its main Seattle campus, as well as an average of 2,500 students per quarter online and in continuing education centers across Washington State. Known for both their competence and character, SPU graduates are bringing about positive change in communities around the globe.

Academically, Seattle Pacific University offers 61 undergraduate majors and 53 minors. The University's curriculum is carried out through the College of Arts and Sciences and the schools of Business and Economics; Education; Health Sciences; Theology; and Psychology, Family, and Community. Graduate studies include 14 master's degrees and five doctoral programs: education (both Ed.D and Ph.D), clinical psychology, industrial/organizational psychology, and counselor education.

The University's physical plant includes a 43-acre main campus near the heart of downtown Seattle; a 965-acre wilderness campus on Blakely Island in the San Juan Islands; and the 301-acre Camp Casey campus on Whidbey Island.

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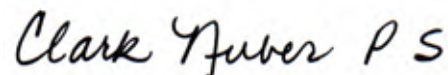
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***Independent Auditors' Report******To the Board of Trustees  
Seattle Pacific University  
Seattle, Washington***Certified Public  
Accountants  
and Consultants

We have audited the accompanying consolidated statements of financial position of Seattle Pacific University and affiliate (the University) as of June 30, 2012 and 2011, and the related consolidated statements of activities, and cash flows for the years then ended. These consolidated financial statements are the responsibility of the University's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall consolidated financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the University and affiliate as of June 30, 2012 and 2011, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Certified Public Accountants  
November 15, 2012

# Consolidated Statements of Financial Position

As of June 30, 2012 and 2011  
(in thousands)

	June 30,	
	2012	2011
<b>Assets</b>		
Cash and cash equivalents	\$ 13,422	\$ 10,919
Investments	54,022	46,602
Student accounts receivable, net	3,018	2,740
Inventories and prepaid expenses	1,520	1,583
Grants and other receivables	1,660	3,128
Student loans	1,114	1,078
<b>Total current assets</b>	<u>74,756</u>	<u>66,050</u>
Student loans, net	7,533	7,509
Other receivables and prepaid expenses	1,488	1,879
Investments	48,078	50,855
Investments — split interest agreements held by others	5,122	6,764
Land, buildings and equipment, net	109,801	109,578
<b>Total assets</b>	<u>\$ 246,778</u>	<u>\$ 242,635</u>
<b>Liabilities and Net Assets</b>		
<b>Liabilities</b>		
Accounts payable, accrued expenses and other liabilities	\$ 8,041	\$ 11,045
Bonds payable	3,510	3,500
Trust and annuity obligations	1,420	1,491
Student deposits and prepaid fees	1,756	1,483
Deferred revenue	4,237	4,437
<b>Total current liabilities</b>	<u>18,964</u>	<u>21,956</u>
Bonds payable	64,790	68,300
Trust and annuity obligations	9,169	10,109
Investments managed on behalf of charities	6,969	7,440
Fair value of interest rate swaps	8,992	4,687
Governmental student loan programs	7,029	6,938
Other liabilities	2,640	2,783
<b>Total liabilities</b>	<u>118,553</u>	<u>122,213</u>
<b>Net Assets</b>		
<b>Unrestricted</b>		
Available for operational activities	26,361	19,523
Funds held for long-term investment as endowment	10,590	9,860
Net investment in land, buildings and equipment	40,350	36,629
<b>Total unrestricted net assets</b>	<u>77,301</u>	<u>66,012</u>
<b>Temporarily restricted</b>		
Unexpended funds received for educational purposes	2,028	1,860
Unappropriated gains on endowments	8,079	10,384
Split interest agreement funds	7,643	9,412
<b>Total temporarily restricted net assets</b>	<u>17,750</u>	<u>21,656</u>
<b>Permanently restricted</b>		
Endowment funds	27,113	26,326
Split interest agreement funds restricted for endowment	6,061	6,428
<b>Total permanently restricted net assets</b>	<u>33,174</u>	<u>32,754</u>
<b>Total net assets</b>	<u>128,225</u>	<u>120,422</u>
<b>Total liabilities and net assets</b>	<u>\$ 246,778</u>	<u>\$ 242,635</u>

See accompanying notes to consolidated financial statements

# Consolidated Statements of Activities

For the Years Ended June 30, 2012 and 2011

(in thousands)

	June 30,	
	2012	2011
<b>Operating Unrestricted Net Assets Activity</b>		
<b>Revenues and other support</b>		
Student charges:		
Tuition and fees	\$ 110,679	\$ 105,537
Less: grants and scholarships	(40,817)	(39,332)
Net tuition and fees	69,862	66,205
Student housing and dining fees	14,314	13,273
Net student charges	84,176	79,478
Private gifts and grants	2,057	2,266
Public service activities	2,134	1,900
Government grants, primarily for student aid	2,527	3,119
Distributions from endowment to support operations, programs and scholarships	2,195	2,013
Other revenue and support	3,364	2,725
Net assets released from restrictions	2,183	1,156
<b>Total operating revenues and other support</b>	<b>98,636</b>	<b>92,657</b>
<b>Expenses</b>		
Instruction	39,778	39,006
Student housing and dining expenses	14,144	13,359
Student services	15,800	15,022
Institutional support	15,875	15,820
Academic support	4,678	4,562
Public service	1,688	1,321
<b>Total operating expenses</b>	<b>91,963</b>	<b>89,090</b>
<b>Excess of revenues and other support over expenses from operating activities</b>	<b>6,673</b>	<b>3,567</b>
<b>Nonoperating Unrestricted Net Assets Activity</b>		
Investment income, realized and unrealized gains	281	2,367
Endowment distributions for operations, grants and scholarships	(431)	(408)
Change in fair value of interest rate swaps	(4,305)	1,311
Change in value of split interest agreements	(178)	587
Net proceeds from sale of real estate	9,246	-
Net assets released from restrictions	3	766
<b>Increase in unrestricted net assets from nonoperating activities</b>	<b>4,616</b>	<b>4,623</b>
<b>Net change in unrestricted net assets</b>	<b>11,289</b>	<b>8,190</b>
<b>Temporarily Restricted Net Assets Activity</b>		
Private gifts and grants	1,028	809
Investment income, realized and unrealized gains (losses)	(538)	6,663
Endowment distributions appropriated for operations, grants and scholarships	(1,764)	(1,605)
Change in value of split interest agreements	(419)	1,133
Net assets released from restrictions	(2,213)	78
<b>Net change in temporarily restricted net assets</b>	<b>(3,906)</b>	<b>7,078</b>
<b>Permanently Restricted Net Assets Activity</b>		
Private gifts and grants	812	861
Change in value of split interest agreements	(419)	1,031
Net assets reclassified to endowments	27	(2,000)
<b>Net change in permanently restricted net assets</b>	<b>420</b>	<b>(108)</b>
<b>Increase in total net assets</b>	<b>7,803</b>	<b>15,160</b>
Total net assets, beginning of year	120,422	105,262
<b>Total net assets, end of year</b>	<b>\$ 128,225</b>	<b>\$ 120,422</b>

# Consolidated Statements of Cash Flows

For the Years Ended June 30, 2012 and 2011

(in thousands)

	June 30,	
	2012	2011
<b>Cash Flows From Operating Activities</b>		
Fees from students, net of financial aid	\$ 84,073	\$ 79,457
Gifts and grants	5,379	5,891
Investment income	818	749
Public service income	2,134	1,900
Other revenue	4,366	1,490
Payments for interest on debt	(1,695)	(2,458)
Payments to employees and suppliers	(88,302)	(73,856)
<b>Net cash provided by operating activities</b>	<u>6,773</u>	<u>13,173</u>
<b>Cash Flows From Investing Activities</b>		
Loans issued to students	(402)	(210)
Collections on loans issued to students	406	120
Proceeds from sale of investments	13,391	13,783
Proceeds from sale of property	9,246	-
Proceeds from matured trust	1,292	-
Purchase of investments	(18,916)	(17,769)
Proceeds from collections of notes receivable	372	122
Issuance of notes receivable	(40)	(23)
Purchase of land, buildings and equipment	(6,826)	(8,028)
<b>Net cash used by investing activities</b>	<u>(1,477)</u>	<u>(12,005)</u>
<b>Cash Flows From Financing Activities</b>		
Payments on long-term debt	(3,500)	(3,500)
Termination of interest rate swap	-	(2,741)
Contributions of temporarily restricted and permanently restricted net assets	1,041	1,310
Annuity payments and other	(334)	(383)
<b>Net cash used by financing activities</b>	<u>(2,793)</u>	<u>(5,314)</u>
<b>Net increase (decrease) in cash and cash equivalents</b>	2,503	(4,146)
<b>Cash and Cash Equivalents</b>		
Beginning of year	10,919	15,065
End of year	<u>\$ 13,422</u>	<u>\$ 10,919</u>
<i>Supplemental disclosure of cash flow information —</i>		
<i>Acquisition of property, plant and equipment through accounts payable</i>	\$ 746	\$ 1,134

See accompanying notes to consolidated financial statements

# Notes to Consolidated Financial Statements

Years Ended June 30, 2012 and 2011  
(in thousands)

## NOTE A – Summary of Significant Accounting Policies:

### General

Seattle Pacific University is a Christian private nonprofit institution of higher education based in Seattle, Washington, that has a vision to “engage the culture and change the world”. The University offers degree programs for undergraduate and graduate students through the College of Arts and Sciences and the schools of Business and Economics; Education; Health Sciences; Theology; and Psychology, Family and Community. The University offers degrees in 61 undergraduate major programs and 53 minor areas of study, 14 master’s programs and five doctoral programs.

### Basis of Presentation

The accompanying financial statements are the consolidated statements of Seattle Pacific University (the University) and Seattle Pacific Foundation (the Foundation). The University has a controlling financial interest in the Foundation through direct control of the majority voting interest in the Foundation. The University’s Board of Trustees appoints Foundation directors.

The accompanying consolidated financial statements have been prepared on the accrual basis of accounting and include the accounts of the University and the Foundation. All significant inter-entity transactions and balances have been eliminated.

Resources received by the University are classified into three net asset categories according to the presence or absence of donor-imposed restrictions. A description of the three net asset categories follows.

#### Unrestricted net assets

Unrestricted net assets include amounts not subject to donor-imposed restrictions and amounts received during the year that were subject to temporary donor-imposed restrictions satisfied during the same year.

#### Temporarily restricted net assets

Temporarily restricted net assets include amounts that are subject to donor-imposed time or use restrictions that have not been met. Temporarily restricted net assets related to time are primarily related to net assets held in irrevocable trusts and net assets related to use are primarily related to endowment earnings.

#### Permanently restricted net assets

Permanently restricted net assets include amounts subject to donor-imposed restrictions where the corpus is invested in perpetuity and only the income is made available for program operations and scholarships in accordance with donor restrictions. Included in the balances are irrevocable trusts restricted for endowment use at maturity. Generally only the original gift value of an endowment that has donor restrictions is considered permanently restricted, unless otherwise expressly stipulated in the agreement with the donor.

### Revenue and Expense Recognition

Revenues from sources other than contributions are reported as increases in unrestricted net assets. Contributions, including unconditional promises to give, are recognized as revenue in the period received and reported as increases in the appropriate category of net assets based on the presence or absence of donor-imposed restrictions. Contributions other than cash are recorded at their fair value at the date of gift or at net realizable value if the assets are intended for sale. Contributions that the donor restricts where the restrictions are met within the same fiscal year as the contribution is received are recorded as increases in unrestricted net assets. Expirations of temporary restrictions on net assets are reported as reclassifications from temporarily restricted net assets to unrestricted net assets. All expenses are reported as decreases in unrestricted net assets. Except as restricted by donors or law, gains and losses on investments are reported as increases or decreases in unrestricted net assets. Temporary restrictions on gifts to acquire long-lived assets are considered met in the period the assets are acquired or placed into service.

### Operating Revenue and Expenses

The University reports operating revenues and expenses in the unrestricted net assets section of the consolidated Statement of Activities. Operations are those activities which support the educational mission of the University.



## Notes to Consolidated Financial Statements (cont.)

Years Ended June 30, 2012 and 2011  
(in thousands)

Operating revenues include charges for tuition, room and board, net of financial aid as well as gifts and grants, public service activities and other revenues. Student tuition and fees are recognized as revenue in the year during which the related academic services are rendered. Operating expenses (for which the operating revenues are used) include salaries and benefits, departmental expenses, depreciation, amortization and interest.

### Cash and Cash Equivalents

Cash and cash equivalents consist of all cash balances and short-term, highly liquid investments with original maturities at the date of purchase of three months or less.

### Investments

Most investments are stated at fair value. The fair values of all debt and equity securities with readily determinable fair values are based on quotations obtained from national securities exchanges. Real estate contracts are reported at balances representing outstanding principal plus accrued interest at rates of 6.5% to 7.75%. Real estate held for investment or sale is reported based on historical cost.

Alternative investments are investments for which there is no readily determinable published value. They include institutional funds, private equity funds, notes receivable, real estate, and limited liability companies. Institutional investment funds are multi-strategy, commingled equity and bond funds. Private equity funds are primarily comprised of investments in limited partnerships. The partnerships generally represent restricted investment securities whose values have been estimated by the managing partner of the partnership in the absence of readily ascertainable market values. The limited liability companies are primarily invested in real estate. The Foundation reviews and evaluates the values provided by the investment managers and agrees with the valuation methods and assumptions used in determining the fair value of the alternative investments. Because of the inherent uncertainty of the valuation of nonmarketable and restricted investments, the estimated fair values of these investments may differ significantly from the values that would have been used had a ready market for the securities existed.

### Credit Risk and Fair Value of Financial Instruments

The University grants credit primarily to student borrowers in the Pacific Northwest in the normal course of operations. The credit risk with respect to these receivables is generally considered minimal due to the wide dispersion of receivables. The carrying amount of cash and cash equivalents, student loans and accounts receivable, governmental grants and other receivables, and accounts payable approximates fair value due to the short-term maturities of these instruments. The carrying amount of the University's notes receivable and notes payable approximates fair value as they bear interest at variable interest rates or fixed rates which approximate current market rates for notes with similar maturities and credit quality. The University's cash balances exceed FDIC and SIPC insured amounts at times.

### Bond Issuance Costs

Bond issuance costs include amounts paid by the University in connection with the issuance of the Series 2008 WHEFA Bonds. Amortization of bank fees and issuance costs are calculated using the straight-line method over the 3-year and 23-year term of the 2008 bonds, respectively. Amortization expense related to upfront bank fees and bond issuance costs for the years ended June 30, 2012 and 2011 was \$25 and \$77, respectively.

### Land, Buildings and Equipment

Land, buildings and equipment are carried at cost or, if donated, at the fair value on the date of donation. The University uses the straight-line method of depreciation to allocate the cost of assets over the estimated useful lives. Estimated useful lives range from three years for computers to 50 years for buildings.

### Deferred Revenues

Deferred revenues consist of payments of tuition and fees related to future academic terms.

# Notes to Consolidated Financial Statements (cont.)

Years Ended June 30, 2012 and 2011  
(in thousands)

## Investments Managed on Behalf of Charities

The Foundation manages the assets of an unrelated foundation and is trustee for several special needs trusts. Those assets and a corresponding liability are included in the accompanying consolidated financial statements.

## Government Student Loans

Student loans receivable consist primarily of loans made to students under U.S. government loan programs. The loans are stated at net realizable value in the accompanying consolidated Statement of Financial Position. The majority of federal loan funds are furnished by agencies of the U.S. government and the remaining balance of the loan funds is furnished by the University. The portion of these loans that is refundable to the U.S. government is reflected as government student loan programs liability on the consolidated Statement of Financial Position.

## Taxes

The University and the Foundation are exempt from federal income taxes pursuant to Section 501(c)(3) of the Internal Revenue Code except for unrelated business taxable income as defined in sections 511 through 515 of the Internal Revenue Code. Accordingly, the financial statements do not include a provision for federal income tax. In addition, the University presently is exempt from Washington State real and personal property taxes pursuant to WAC 458-16-270 on the majority of its educational and other noncommercial properties. The University does file income tax returns with the U.S. government and is subject to income tax examinations for the current year and certain prior years based on the applicable laws and regulations.

## Reclassifications

Certain reclassifications have been made to the 2011 consolidated financial statements to conform to the 2012 presentation. The reclassifications had no effect on the change in net assets or total net asset balances as previously reported.

## Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires the University to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent liabilities at the consolidated financial statement date and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

## Subsequent Events

The University has evaluated events through November 15, 2012, the date on which the financial statements were issued.

## NOTE B – Student Accounts Receivable:

Student accounts receivable consisted of amounts due from students for tuition, room, board and other enrollment-related charges. At June 30, 2012 and 2011, student accounts receivable consists of the following balances:

	June 30,	
	2012	2011
Student accounts receivable	\$ 3,936	\$ 3,576
Allowance for doubtful accounts	(918)	(836)
Student accounts receivable, net	<u>\$ 3,018</u>	<u>\$ 2,740</u>

The University determines the adequacy of the allowance based on length of time past due, historical experience and consideration of the economic conditions. Balances are written off once a year after all means of collection have been exhausted and collection is considered unlikely.

## Notes to Consolidated Financial Statements (cont.)

Years Ended June 30, 2012 and 2011  
(in thousands)

### NOTE C – Student Loans:

The University makes uncollateralized loans to students based on financial need. Student loans are funded through Federal government loan programs or institutional resources. At June 30, 2012 and 2011, student loans represented 3.5% of total assets.

At June 30, student loans consisted of the following:

	June 30,	
	2012	2011
Federal government programs	\$ 7,725	\$ 7,702
Institutional programs	1,303	1,239
Student loans receivable	<u>9,028</u>	<u>8,941</u>
Less allowance for doubtful accounts:		
Beginning of year	(354)	(273)
Increases	<u>(27)</u>	<u>(81)</u>
End of year	<u>(381)</u>	<u>(354)</u>
Student loans receivable, net	<u>\$ 8,647</u>	<u>\$ 8,587</u>

Funds advanced by the Federal government in the net amount of \$7,029 and \$6,938 at June 30, 2012 and 2011, respectively, are ultimately refundable to the government and are classified as liabilities in the consolidated Statement of Financial Position. Outstanding loans cancelled under the program result in a reduction of the funds available for loan and a decrease in the liability to the government. At June 30, 2012 and 2011, the following amounts were past due under student loan programs:

	June 30,	
	2012	2011
Within two years	\$ 93	\$ 106
Two to five years	141	100
More than five years	219	194
Total	<u>\$ 453</u>	<u>\$ 400</u>

Allowances for doubtful accounts are established based on prior collection experience and current economic factors which, in management's judgment, could influence the ability of loan recipients to repay the amounts per the loan terms. Institutional loan balances are written off only when they are deemed to be permanently uncollectible. The University participates in the Perkins federal revolving loan program. The availability of funds for loans under the program is dependent on reimbursements to the pool from repayments on outstanding loans. Amounts due under the Perkins loan program are guaranteed by the government and, therefore, no reserves are placed on any past due balances under the program.

### Faculty and Staff Loans

As part of a program to attract and retain excellent faculty and senior staff, the University has provided forgivable and non-forgivable home mortgage financing assistance and forgivable educational assistance.

	June 30,	
	2012	2011
Forgivable mortgage loans	\$ 36	\$ 42
Non-forgivable mortgage loans	304	287
Forgivable educational loans	34	25
	<u>\$ 374</u>	<u>\$ 354</u>

## Notes to Consolidated Financial Statements (cont.)

Years Ended June 30, 2012 and 2011  
(in thousands)

Forgivable and non-forgivable notes are collateralized by deeds of trust on properties concentrated in the region surrounding the University. Educational assistance is not collateralized, but is attached to a length of service requirement as a part of the forgivable condition. No allowance for doubtful accounts has been recorded against these loans based on their collateralization and prior collection history.

The University has issued market-rate amortizing mortgage notes in connection with the sale of residential real estate on University land to members of management and faculty. The current value of the notes at June 30, 2012 and 2011, respectively, is \$20 and \$306. The sales were in conjunction with the University's housing assistance programs for employees and made under an equity sharing agreement based on the current fair market value of the property. The agreement provides the right to the University to purchase the property back at its option for a price below fair value.

The faculty/staff loans and mortgage notes for June 30, 2012 and 2011 represent .16% and .27% of total assets, respectively. At June 30, 2012 and 2011, there were no amounts past due under the faculty and staff loan program.

### NOTE D – Investments:

Investments are composed of pooled investment funds, marketable securities and real estate. The University's pooled investments are composed of five investment pools maintained by the Foundation for various trusts, annuities, pooled income and endowment funds. The investment pools are managed by the Foundation through an investment committee of its directors.

	June 30,	
	2012	2011
Pooled Investments:		
Cash and short-term investments	\$ 19,085	\$ 6,900
Equity institutional funds	35,768	42,091
Bond institutional funds	8,484	10,556
Private equities	14,561	14,509
Notes receivable	2,548	3,532
Real estate	13,648	12,351
Total pooled investments	<u>94,094</u>	<u>89,939</u>
Equity securities	448	423
Real estate held for investment or sale	7,558	7,095
Total investments	<u>\$ 102,100</u>	<u>\$ 97,457</u>

The following schedule summarizes investment return and its classification on the consolidated Statement of Activities at June 30:

	June 30, 2012		
	Unrestricted	Temporarily Restricted	Total
Investment income	\$ 588	\$ 230	\$ 818
Net realized and unrealized losses on investments	(307)	(768)	(1,075)
Investment income, realized and unrealized gains (losses)	<u>\$ 281</u>	<u>\$ (538)</u>	<u>\$ (257)</u>
	June 30, 2011		
	Unrestricted	Temporarily Restricted	Total
Investment income	\$ 603	\$ 146	\$ 749
Net realized and unrealized gains on investments	1,764	6,517	8,281
Investment income, realized and unrealized gains	<u>\$ 2,367</u>	<u>\$ 6,663</u>	<u>\$ 9,030</u>



## Notes to Consolidated Financial Statements (cont.)

Years Ended June 30, 2012 and 2011  
(in thousands)

### NOTE E – Fair Value Measurements:

#### Fair Value Measurements

Generally accepted accounting principles (GAAP) define fair value, establish a framework for measuring fair value, and require disclosures about fair value measurements. To increase consistency and comparability in fair value measurements, GAAP uses a fair value hierarchy that prioritizes the inputs to valuation approaches into three broad levels. The hierarchy gives the highest priority to quoted prices in active markets (Level 1) and the lowest priority to unobservable inputs (Level 3).

Financial assets and liabilities valued using Level 1 inputs are based on unadjusted quoted market prices within active markets. Financial assets and liabilities valued using Level 2 inputs are based primarily on quoted prices for similar assets or liabilities in active or inactive markets. Financial assets and liabilities using Level 3 inputs are primarily valued using management's assumptions about the assumptions market participants would utilize in pricing the asset or liability. Valuation techniques utilized to determine fair value are consistently applied.

Following is a description of the valuation methodologies used for assets and liabilities measured at fair value. There have been no changes in the methodologies used at June 30, 2012 and 2011.

**Cash and Short-Term Investments** — Valued at cost plus accrued interest, which approximates fair value.

**Equity and Bond Institutional Funds** — Valued by the fund's manager based on quoted market prices in active markets, which represent the net asset value (NAV) of shares held by the fund at the valuation date. All holdings of the funds are publicly traded securities. The fund is traded on a private market that is not active; however, the unit price is based on observable market data of the fund's underlying assets.

**Private Equities** — Valued using the NAV provided by the investment's manager. The NAV is based on the fair value of the underlying assets owned by the fund, minus its liabilities, and then divided by the number of units outstanding at the valuation date. The investment is traded on a private market that is not active.

**Real Estate** — Based on appraised values using observable inputs for similar assets.

**Investments – Split Interest Agreements Held by Others** — Valued at the University's share of the present value of estimated future cash flows based on the fair value of trust assets.

**Interest Rate Swap Agreements** — Valued using inputs observed from proprietary pricing models.

## Notes to Consolidated Financial Statements (cont.)

Years Ended June 30, 2012 and 2011  
(in thousands)

Fair values of assets and liabilities measured on a recurring basis were as follows:

	Fair Value Measurements at June 30, 2012			
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Assumptions or Unobservable Inputs (Level 3)	Total
Cash and short-term investments	\$ 19,085	\$ -	\$ -	\$ 19,085
Bond institutional funds:				
Bond securities	-	1,984	-	1,984
Marketable alternatives	-	6,500	-	6,500
Equity institutional funds:				
US equity securities	52	21,039	-	21,091
Commodities	-	1,907	-	1,907
Non-US equity securities	-	8,793	-	8,793
Marketable alternatives	-	4,029	-	4,029
Private equities:				
Private equity partnership interests	-	-	11,176	11,176
Natural resource partnership interests	-	-	1,878	1,878
Distressed debt partnership interests	-	-	1,507	1,507
Real estate	-	-	14,045	14,045
Investments – split interest agreements held by others	-	-	5,122	5,122
Interest rate swap agreements	-	-	(8,992)	(8,992)
<b>Total</b>	<u>\$ 19,137</u>	<u>\$ 44,252</u>	<u>\$ 24,736</u>	<u>\$ 88,125</u>

A reconciliation of the beginning and ending balances, by each major category of assets and liabilities, for fair value measurements made using significant unobservable inputs follows:

	Fair Value Measurements at June 30, 2012			
	Investments at Fair Value	Investments–Split Interest Agreements Held by Others	Interest Rate Swap Agreements	Total Level 3
Beginning balance	\$ 27,283	\$ 6,764	\$ (4,687)	\$ 29,360
Total realized/unrealized gains (losses)	427	(294)	(4,305)	(4,172)
Purchases	2,090	-	-	2,090
Sales	(1,194)	(1,348)	-	(2,542)
<b>Ending balance</b>	<u>\$ 28,606</u>	<u>\$ 5,122</u>	<u>\$ (8,992)</u>	<u>\$ 24,736</u>

Total gains or losses are included in the consolidated Statement of Activities for the year ended June 30, 2012.

## Notes to Consolidated Financial Statements (cont.)

Years Ended June 30, 2012 and 2011  
(in thousands)

Fair values of assets and liabilities measured on a recurring basis were as follows:

	Fair Value Measurements at June 30, 2011			
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Assumptions or Unobservable Inputs (Level 3)	Total
Cash and short-term investments	\$ 6,900	\$ -	\$ -	\$ 6,900
Bond institutional funds:				
Bond securities	-	2,540	-	2,540
Marketable alternatives	-	8,016	-	8,016
Equity institutional funds:				
US equity securities	-	19,995	-	19,995
Commodities	-	2,214	-	2,214
Non-US equity securities	-	12,120	-	12,120
Marketable alternatives	-	7,762	-	7,762
Private capital:				
Private equity partnership interests	-	-	11,289	11,289
Natural resource partnership interests	-	-	1,709	1,709
Distressed debt partnership interests	-	-	1,511	1,511
Real estate	-	-	12,774	12,774
Investments – split interest agreements held by others	-	-	6,764	6,764
Interest rate swap agreements	-	-	(4,687)	(4,687)
<b>Total</b>	<u>\$ 6,900</u>	<u>\$ 52,647</u>	<u>\$ 29,360</u>	<u>\$ 88,907</u>

A reconciliation of the beginning and ending balances, by each major category of assets and liabilities, for fair value measurements made using significant unobservable inputs follows:

	Fair Value Measurements at June 30, 2011			
	Investments at Fair Value	Investments–Split Interest Agreements Held by Others	Interest Rate Swap Agreements	Total Level 3
Beginning balance	\$ 24,158	\$ 6,068	\$ (8,739)	\$ 21,487
Total realized/unrealized gains	2,555	867	1,311	4,733
Purchases	1,742	10	-	-
Sales	(1,172)	(181)	2,741	1,388
<b>Ending balance</b>	<u>\$ 27,283</u>	<u>\$ 6,764</u>	<u>\$ (4,687)</u>	<u>\$ 29,360</u>

## Notes to Consolidated Financial Statements (cont.)

Years Ended June 30, 2012 and 2011  
(in thousands)

The table below summarizes significant terms of the agreements with certain investment companies. There are no significant redemption restrictions or unfunded commitments on other types of investments.

	2012				
	Fair Value	Remaining Life	Unfunded Commitments	Redemption Terms	Redemption Restrictions
Private equity	\$14.6 million	1 to 12 years	\$10.1 million	Closed end funds not eligible for redemption except in limited circumstances	Not redeemable
Real estate	\$14.0 million	No limit	None	Closed end funds not eligible for redemption except in limited circumstances	Not redeemable

### NOTE F – Endowment:

The University's endowment consists of funds established for a variety of purposes. Its endowment includes both donor-restricted endowment funds and funds designated by the Board of Trustees to function as endowments (quasi-endowments). As required by accounting principles generally accepted in the United States of America (GAAP), net assets associated with endowment funds, including quasi-endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

### Interpretation of Relevant Law

In accordance with GAAP, the Board of Trustees of the University has adopted a policy requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the University classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the University in a manner consistent with the standard of prudence prescribed by the Washington State Prudent Management of Institutional Funds Act (PMIFA). In accordance with PMIFA, the University considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment:

1. The duration and preservation of the endowment fund;
2. The purposes of the University and the endowment fund;
3. General economic conditions;
4. The possible effect of inflation or deflation;
5. The expected total return from income and the appreciation of investments;
6. Other resources of the University;
7. The investment policy of the University; and
8. Endowment spending policy.



## Notes to Consolidated Financial Statements (cont.)

Years Ended June 30, 2012 and 2011  
(in thousands)

Endowment net assets consisted of the following at June 30:

	2012			Total
	Unrestricted	Temporarily Restricted	Permanently Restricted	
Donor restricted endowment funds	\$ -	\$ -	\$ 27,113	\$ 27,113
Unappropriated net investment income and appreciation on endowment funds	-	8,079	-	8,079
Board designated quasi-endowment	10,590	-	-	10,590
<b>Endowment Net Assets, June 30, 2012</b>	<u>\$ 10,590</u>	<u>\$ 8,079</u>	<u>\$ 27,113</u>	<u>\$ 45,782</u>

	2011			Total
	Unrestricted	Temporarily Restricted	Permanently Restricted	
Donor restricted endowment funds	\$ -	\$ -	\$ 26,326	\$ 26,326
Unappropriated net investment income and appreciation on endowment funds	-	10,384	-	10,384
Board designated quasi-endowment	9,860	-	-	9,860
<b>Endowment Net Assets, June 30, 2011</b>	<u>\$ 9,860</u>	<u>\$ 10,384</u>	<u>\$ 26,326</u>	<u>\$ 46,570</u>

Changes to endowment net assets are as follows for the years ended June 30, 2011 and 2012:

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
<b>Endowment Net Assets, June 20, 2010</b>	\$ 8,347	\$ 5,512	\$ 25,534	\$ 39,393
Endowment investment return				
Investment return	3	(1)	-	2
Realized and unrealized gains	1,356	6,517	-	7,873
Total endowment investment gains	1,359	6,516	-	7,875
Contributions	-	-	771	811
Distributions for operating programs	(408)	(1,458)	-	(1,866)
Transfer to quasi-endowments to/from operations	373	-	-	333
Net assets reclassified	189	(186)	21	24
<b>Endowment Net Assets, June 30, 2011</b>	9,860	10,384	26,326	46,570
Endowment investment return				
Investment return	1	(2)	-	(1)
Realized and unrealized gains	(46)	(769)	-	(815)
Total endowment investment losses	(45)	(771)	-	(816)
Contributions	-	-	756	756
Distributions for operating programs	(431)	(1,534)	-	(1,965)
Transfer to quasi-endowments to/from operations	1,206	-	-	1,206
Net assets reclassified to/from endowments	-	-	31	31
<b>Endowment Net Assets, June 30, 2012</b>	<u>\$ 10,590</u>	<u>\$ 8,079</u>	<u>\$ 27,113</u>	<u>\$ 45,782</u>

## Notes to Consolidated Financial Statements (cont.)

Years Ended June 30, 2012 and 2011  
(in thousands)

### Funds With Deficiencies

From time to time declines in the market value of the investment pool have created a situation where the fair values of certain endowments are less than the historical cost basis of the original gift(s). There were no deficiencies of this nature recorded as decreases in unrestricted net assets at June 30, 2012 and 2011.

### Return Objectives, Risk Parameters and Spending Policies:

The goal of the University's investment and spending policies for endowment assets is to provide a predictable stream of funding to programs supported by its endowments while maintaining the purchasing power of the endowment assets over long-term time periods.

The investment objective of the endowment funds emphasizes long-term growth of capital within acceptable levels of risk. Investments are managed within a total return concept using a diversified portfolio of asset classes including, but not limited to, publically traded and private equities, fixed income securities, real estate, and cash equivalents. Long-term investment return objectives for this pool of financial assets is to generate a minimum average annual return sufficient to provide a real return after adjustments for payouts and inflation.

The University has a 5% distribution policy which is applied against a ten-year rolling average of fair value of endowment investments at December 31 each year. In addition to maintaining the real value of the endowment over time, investment returns are compared against similar sized endowments reported in the annual NACUBO Endowment Study with the target goal of exceeding the median return for this grouping and measured against an external benchmark comprised of 70% of the return earned by the S&P 500 Index plus 30% of the return earned by the Barclays Aggregate Index. The Foundation Investment Committee and Board meet quarterly to review investment performance and reports are also presented to the University administration and Board of Trustees.

### NOTE G – Contributions Receivable:

Contributions receivable in current and non-current other receivables, include pledges that have been discounted at a rate of 0.2–2%, based on the risk-adjusted rate of return at the time of the gift, and are due to be collected as follows:

	June 30,	
	2012	2011
Contributions expected to be collected:		
Within one year	\$ 129	\$ 100
One to five years	179	199
More than five years	–	6
	<u>308</u>	<u>305</u>
Less discount to present value	(2)	(5)
Less allowance for uncollectible contributions receivable	(6)	(6)
Total contributions receivable, net	<u>\$ 300</u>	<u>\$ 294</u>

### NOTE H – Land, Buildings and Equipment:

Land, buildings and equipment consist of the following:

	June 30,	
	2012	2011
Land	\$ 17,692	\$ 17,365
Buildings	129,878	135,811
Equipment	11,040	12,354
Library books	9,601	9,008
Construction in progress and capitalized development costs	8,173	10,979
	<u>176,384</u>	<u>185,517</u>
Less accumulated depreciation	(66,583)	(75,939)
Land, buildings and equipment, net	<u>\$ 109,801</u>	<u>\$ 109,578</u>

## Notes to Consolidated Financial Statements (cont.)

Years Ended June 30, 2012 and 2011  
(in thousands)

Generally accepted accounting principles require an organization to recognize a liability for the fair value of a conditional asset retirement obligation if the liability can be reasonably estimated. For the University, these obligations are primarily for the disposal of asbestos, mercury, and certain other regulated materials found in the pre-1980 campus facilities. Though these materials do not currently pose a health hazard in any of these facilities, appropriate remediation procedures are required to remove these materials upon renovation or demolition. The University has recorded a liability of \$1,108 and \$1,104 at June 30, 2012 and 2011, respectively, for conditional asset retirement obligations.

### NOTE I – Notes and Bonds Payable:

As of June 30, 2012 and 2011, bonds payable issued through the Washington Higher Education Facilities Authority (WHEFA) consist of:

	Interest Rate Mode	Maturity Dates	June 30,	
			2012	2011
Series 2008 Bonds	Variable Rate Demand	2008-2030	\$ 68,300	\$ 71,800

The weekly variable demand rate in effect on June 30, 2012 and 2011 was 0.19% and 0.06%, respectively.

In June 2008, the University issued the Series 2008 bonds for the purposes of refinancing the Series 2005 bonds and moving the interest rate mode of the bonds from auction rate securities to variable rate demand bonds. The Series 2008 bonds are supported by a letter of credit from US Bank through July 15, 2013. The underlying supporting documents for the 2008 series bonds contains defined minimum financial ratios and measures for the letter of credit. As of June 30, 2012 and 2011, the University was in compliance with the ratios and measures required under the letter of credit. WHEFA is a financing conduit through the State of Washington for private higher education institutions in the State. The tax-exempt bonds are obligations of the University and are not guaranteed by the State.

Principal payment obligations are due as follows during the next five fiscal years and thereafter:

	Principal
2012-2013	\$ 3,510
2013-2014	3,510
2014-2015	3,515
2015-2016	3,525
2016-2017	3,540
Thereafter	50,700
Total	\$ 68,300

For the fiscal years ended June 30, 2012 and 2011, the University incurred \$1,683 and \$2,444, respectively, in total interest costs related to long-term debt.

The University maintains a \$20,000 revolving line of credit at a floating interest rate. There were no draws outstanding against this line as of June 30, 2012 and 2011.

Short-term and other interest costs for the years ended June 30, 2012 and 2011, were \$22 and \$20, respectively.

### NOTE J – Interest Rate Swaps:

The University uses variable-rate debt to finance the acquisition of property, plant and equipment as indicated in Notes H and I. These debt obligations expose the University to variability in interest payments due to changes in interest rates. The University believes it is prudent to limit the variability of a portion of its interest payments and has entered into interest rate swaps to manage fluctuations in cash flows resulting from interest rate risk.

## Notes to Consolidated Financial Statements (cont.)

Years Ended June 30, 2012 and 2011  
(in thousands)

Under the interest rate swaps, the University receives variable interest rate payments and makes fixed interest rate payments, thereby creating the equivalent of fixed-rate debt. In November 2001, the University acquired 10-year swaps from Bank of America with a notional amount of \$40,000 at a fixed rate of 3.89%. This swap terminated in November 2011 ceasing obligations to make interest swap payments. In January 2006, the University acquired a 25-year accreting and amortizing swap from Bank of America at a fixed rate of 3.71%. The value of this swap will increase over time as the previous swaps expire and decrease as principal payments are made on the bonds to maintain a consistent level of overall variable rate exposure. The accreting and amortizing swap had a notional amount of \$41,085 and \$3,755 at June 30, 2012 and 2011. There was no cash exchanged at the time of acquisition of these swaps due to the relationship between the variable rates and the swap rate at that time.

Changes in the fair value of the interest rate swaps are reported as unrealized gains or losses on interest rate swaps related to bonds on the consolidated Statement of Activities. Providing that the University holds the swaps to maturity, the value of the derivatives will be zero. These swapping transactions can be terminated at market rates at any time during the term of the swap.

The University does not enter into derivative instruments for any purpose other than interest payment hedging purposes and does not speculate for investment purposes using derivative instruments.

### **NOTE K – Split Interest Agreements:**

The University and Foundation have entered into a variety of charitable remainder trusts (CRT) for which the Foundation is the trustee. These CRTs have annual payment obligations to donors or others for the life of the trust based on either a fixed percentage of the trust asset value updated annually or the lower of a fixed percentage or actual annual income received by the trust. A liability has been recorded for these payments at the net present value of expected annual cash flows to named beneficiaries, discounted from 4.6% to 11.4% as determined by published actuarial factors for ages of the respective beneficiaries discount using Internal Revenue Service established rates at the time the trusts were established. In the year assets are transferred into the CRT the difference between the fair value of the assets received and the net present value of the payments to beneficiaries is recorded as contribution income to the University or Foundation. Annual adjustments to the net present value of the payment liability based on actuarial and income factors is recorded as change in value of split interest agreements on the consolidated Statement of Activities. Investments related to these agreements are reflected as investments in the accompanying consolidated financial statements as \$24,516 and \$26,143 at June 30, 2012 and 2011, respectively. Gifts related to these trusts were \$119 and \$53 for the years ended June 30, 2012 and 2011, respectively.

Trusts in which either the University or the Foundation is named as irrevocable remainder beneficiary, but not as trustee, are recorded in the consolidated financial statements as contribution income when the trustee notifies the University and the ownership percentage and valuation are determined. The portions of these trusts that are restricted for endowment use at the time of trust maturity are classified as permanently restricted net assets. The University has trusts managed by others valued at \$1,844 and \$3,265 as of June 30, 2012 and 2011, respectively and include them as investments – split interest agreements held by others. There were no new similar trusts received during the years ended June 30, 2012 and 2011, but one trust matured for \$1,292 after a \$56 loss during the fiscal year ending June 30, 2012.

Perpetual trusts in which the University is named as irrevocable remainder beneficiary, but not as trustee, are recorded in the consolidated financial statements as contribution income when the trustee notifies the University and the ownership percentage and valuation are determined. These perpetual trusts are restricted for endowment use and are classified as permanently restricted net assets. The University has perpetual trusts valued at \$3,278 and \$3,499 as of June 30, 2012, and 2011, respectively and included them in investments – split interest agreements held by others.



## Notes to Consolidated Financial Statements (cont.)

Years Ended June 30, 2012 and 2011  
(in thousands)

### NOTE L – Annuity Obligations:

The University and Foundation have entered into a variety of charitable gift annuities where the University agrees to pay a donor and named beneficiaries a fixed amount per year for the life of the annuitant(s), or a stated term. In exchange, the University receives assets valued in excess of the present value of the annuity. The charitable gift annuity payments are general obligations of the University, and the present value of these gift annuity obligations and Washington state reserve requirements were as follows:

	June 30,	
	2012	2011
Present value of gift annuity obligations	\$ 2,826	\$ 2,877
Washington State reserve requirements	283	288
Investments related to gift annuity obligations	<u>\$ 3,109</u>	<u>\$ 3,165</u>

Washington state statutory requirements related to charitable gift annuities require the disclosure of the unconsolidated financial information for the University (excluding the Foundation) as of June 30:

	2012			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Unconsolidated net assets June 30, 2011	\$ 65,301	\$ 15,798	\$ 29,825	\$ 110,924
Total revenue and support	102,976	(3,563)	566	99,979
Total expenses	(91,550)	-	-	(91,550)
<b>Unconsolidated net assets June 30, 2012</b>	<u>\$ 76,727</u>	<u>\$ 12,235</u>	<u>\$ 30,391</u>	<u>\$ 119,353</u>

### NOTE M – Retirement Plan:

The University participates in an Internal Revenue Code – (IRC) 401(a) defined contribution retirement plan. The University engages Diversified Investment Advisors to be the primary investment agent and third party administrator for the University's 401(a) retirement plan. The plan provides for employer contributions that are directed by participants to a menu of approved investment funds as determined by the plan's investment committee. All faculty and staff at least 21 years of age with one year of full-time employment participate in the plan. Contributions to the plan are made by the University and are funded monthly concurrent with salary payment. The University's contributions to the plan were \$3,219 and \$2,982 for the years ended June 30, 2012 and 2011, respectively. The University also provides a IRC 403(b)(7) supplemental retirement plan funded by individual employee contributions. These contributions are voluntary and the plan is open to all employees, excluding students who are employees of the University.

The University is a participant in Emeriti Retirement Health Solutions (EMERITI), a consortium of colleges and universities organized to provide retiree health care benefits through a Voluntary Employees Benefit Association (VEBA) recognized under IRC 501(c)(9). The EMERITI program is a defined contribution plan whose assets are restricted for use toward qualified medical expenses upon retirement. All faculty and staff over the age of 35 with one year of employment participate in the plan. The University funds its obligations on this plan currently and contributes a monthly fixed amount to a VEBA investment account with TIAA-CREF (Fidelity Investments prior to January 1, 2012) for all plan participants. The total annual contribution to EMERITI on June 30, 2012 and 2011 was \$387 and \$355, respectively.

## Notes to Consolidated Financial Statements (cont.)

Years Ended June 30, 2012 and 2011  
(in thousands)

### NOTE N – Cash Flow Reconciliation:

The change in the University's net assets is reconciled to net cash provided by operations for the years ended June 30 as follows:

	2012	2011
Increase in net assets	\$ 7,803	\$ 15,160
Adjustments to total change in net assets to net cash provided by operating activities:		
Depreciation	7,187	7,772
Amortization of bond issuance costs and loss on debt extinguishment	25	77
Provision for doubtful student accounts and pledges	(54)	224
Net realized and unrealized (gains) losses on investments	1,075	(8,281)
Contributions to temporarily restricted and permanently restricted net assets	(1,041)	(1,310)
Contributions of remainder interest in trusts managed by others	–	(38)
Loss (gain) on disposal of plant assets	(9,084)	219
Change in value of split interest agreements	1,016	(2,751)
Change in fair value of interest rate swaps	4,305	1,311
Changes in operating assets and liabilities:		
Student accounts receivable	(197)	(23)
Grants and other receivables	1,468	(1,712)
Inventories and prepaid expenses	63	(61)
Other receivables	34	(11)
Accounts payable, accrued liabilities and other liabilities	(5,429)	4,585
Student deposits and prepaid fees	273	(119)
Deferred revenue	(200)	90
Investments managed on behalf of charities	(471)	663
<b>Net cash provided by operating activities</b>	<u>\$ 6,773</u>	<u>\$ 13,173</u>

### NOTE O – Fundraising Expense:

Institutional support expense reflected on the consolidated Statement of Activities includes approximately \$2,785 and \$2,967 of fundraising expenses for the years ended June 30, 2012 and 2011, respectively.

### NOTE P – Related Party Transactions:

On December 21, 2004, the University issued a market-rate amortizing 20-year mortgage note in the amount of \$329 in connection with the sale of residential real estate on University land to a member of management. During the year ended June 30, 2012, the note was paid in full. The sale was in conjunction with the University's housing assistance programs for employees and made under an equity sharing agreement based on the current fair market value of the property. The agreement provides the right to the University to purchase the property back at its option for a price below fair value.

### NOTE Q – Contingencies:

The University is an equity owner of the College Liability Insurance Company (CLIC). For the fiscal year beginning July 1, 2012, the University had a \$204 contingent liability for its portion of a \$2,000 letter of credit issued to CLIC by a bank. The University is a guarantor of this letter of credit and would be liable for its share of the contingency if CLIC were to fail to repay amounts borrowed under the letter of credit. The accumulated loss reserves and net assets of CLIC are substantially above historical claim losses and the University believes a call on the CLIC letter of credit is unlikely in the foreseeable future.

The University receives and expends monies under Federal grant programs and is subject to audits by cognizant governmental agencies. The University believes that any liabilities resulting from such audits would not have a material impact on the consolidated financial statements of the University.

## Notes to Consolidated Financial Statements (cont.)

Years Ended June 30, 2012 and 2011

(in thousands)

The University provides a guarantee to Seattle Metropolitan Credit Union (the Credit Union) on loans they provide in support of the University's Housing Assistance Program (HAP) for faculty and staff. The HAP provides down-payment assistance loans on a need basis to faculty and staff moving into the Seattle area or purchasing a first home. These loans are supported with a secured deed of trust against the underlying property. There are currently 11 such loans outstanding that are due between 2012 and 2021. Since the inception of the HAP in 1991, no guarantees have been exercised by the credit union. As of June 30, 2012, the loan portfolio balance held by the Credit Union was \$478. The University's exposure under the loan guarantees is limited to the difference between the value of the secured deed of trust held by the Credit Union and the remaining principal balance of the related loan. The University believes the total value of the secured deeds of trust held by the Credit Union exceeds the loan balances as of June 30, 2012.

The University is subject to legal proceedings and claims that arise in the ordinary course of its business. In the opinion of management, the amount of ultimate liability with respect to these actions will not materially affect the financial position of the University, the changes in its net assets, and its cash flows in conformity with GAAP.

The University has not accrued any amounts for these commitments and contingencies.

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Vice President for University Advancement

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